

# **International Business Solutions**

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#### Fact File

- Dhawahi Al-Ayin Trading is a Oman based company providing a trading gateway with selective and high quality services that offer international business solutions spanning three continents.
- Established in 2002 as a local trading company for Middle East business enterprises, Dhawahi has developed into a local and internationally renowned trading platform for specialized brand development and foreign company market entry.
- With a long term global understanding of general trading requirements having serviced the Middle East and other global regions, our combined experience and professionalism allow us to create maximum performance and highest results.







#### Introduction

- Comprising of local and international professionals we have built a multi-national team providing a trading platform unique in quality and service. With in-depth knowledge and comprehensive understand of regional requirements and cross trading protocols we introduce, manage and coordinate trading opportunities in order to achieve international business success for our partners.
- In today's rapidly developing business world there is increasing demand for affordable and high quality services supported by the best in brand management and customer care.



#### **Objectives**

- To manage and coordinate existing and future company requirements in relation to the development of international trading.
- To improve and maximize the combined working capabilities and existing company infrastructure.
- To represent companies in the search of new business and in particular the commissioning of new project works. With specific attention to targeting the Middle East network of developers and property investors.







#### Strategy

- Our strategy is to concentrate on developing project business while paying specific attention to creating an exclusive trading network. Project business is extremely competitive and our foundation within the international business communities is laid within a network as trading professionals.
- As already proved, our strategy and goals are to successfully introduce viable business that will generate future sales and increased profitability.







## Profile

- With one of the most affordable and comprehensive German kitchen ranges in the market, Störmer offer the 1 stop solution to your every day kitchen requirements.
- By incorporating Innovative solutions in technology and design, high quality materials, perfect manufacturing and intelligent architectural concepts; allows us to offer you the latest in German kitchen technology combined with chic Italian styling.
- By maintaining real values and continuously adapting to new trends and requirements, Störmer have the capability to supply private retail and luxury bespoke alternatives through to multiple orders for worldwide projects.





German made Perfection Defined







### Profile

- The Fusion & K5 Kitchen lines are the one stop solution to low cost and easy fit kitchen solutions.
- This line has been specifically developed in order to offer a good quality local made product that can service standard every day turn-key requirements.
- We provide service with detailed information that will allow you to make specific decisions as we guide you through the stages of kitchen design and planning. We carefully evaluate the options between cost and benefits and will design your kitchen according to your personal requirements, budget and space availability.











#### Profile

We Proudly announce that we are capable of handling the below scope of services...

 Kitchen cabinets, Appliances, Sink, Mixer tap and Closet/Wardrobes, Vanities and Tiles, Granite, Marble, MEP & Maintenance work.





Kitchen designs are not just a visual pleasure. When it comes to functionality and ergonomics they also fulfill just about every wish a proud new kitchen owner could want. Our specialty is well planned systems that are fun and easy to use – affordable and maintenance free.

# For inspirational new ideas visit our award winning Showroom

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